

**December 2015**

**VACANCY**

**Position:** Senior Energy and Carbon Consultant  
**Location:** Multiple client sites, LCMB Oxfordshire office, home working.  
**Reporting to:** Matt Whitehead – Head of Carbon & Energy Reduction  
**Package:** Salary circa £40k plus 10% bonus potential, pension with 7% company contribution, 28 days holiday, flexible working and the opportunity to work with world class clients.

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**Company background:** LCMB is a fast growing consultancy which aims to make a big difference to our customers, their people and environment by delivering buildings that are great to work in and consume less resources to operate. We are committed to providing high quality consultancy services and outcomes which consistently meet our customers' requirements.

LCMB offers full consultancy services, turnkey project delivery and full project management to provide our clients with an increased return from their built assets and investments. As an active member of the Carbon and Energy Reduction team you will be required to work on existing and future contracted works for LCMB.

This role offers a unique opportunity to be part of a team that is focused on growing a young business to a market leading position. LCMB attracts a range of high profile clients from sectors including higher and further education, the health sector, airports, logistics, retail and hospitality. We are recent recipients of a highly commended award at the Energy Awards 2015 for our work on employee engagement and behavioural change, were selected to be a member of the Goldman Sachs 10,000 SME programme for high growth business and were finalists in the Cherwell Business Awards 2015.

LCMB is at an exciting point in its development having recently been awarded grant funding by Innovate UK that will further differentiate ourselves from our competitors. Over the next two years we will be working to develop a ground breaking application to reduce energy use and improve productivity within existing buildings. See our web site [www.lcmb.co.uk](http://www.lcmb.co.uk) for further detail of our services and approach.

**Ideal Candidate:** Our ideal candidate will have experience in developing and delivering solutions within the built environment that reduce energy costs, carbon emissions and improve comfort conditions.

An individual with experience within a consulting environment or embedded within an organisation with a large estate in a technical energy management role would be well suited to this role.

Experience of detailing and specifying energy reduction projects and solutions is key. Candidates will stand out where they have had a role in delivering energy reduction solutions on a turnkey basis or within an ESCO / EPC framework. We are interested in hearing from those with experience in measurement and verification of energy savings, and also those with an aptitude and experience in implementing behavioural change and employee engagement projects.

The candidate should be commercially astute, possess excellent written and verbal communication skills and be numerate.

### **Key Responsibilities:**

Your responsibilities as Senior Energy and Carbon Consultant are:

- Delivering energy management and carbon reduction services for our clients.
- Project management of work packages requiring structured co-ordination.
- Proposal and report writing.
- Presenting outputs of projects to clients and our services to the wider industry.
- Key account management of existing clients, including the identification of further consultancy assistance.
- Generating business from new clients.
- Identification and development of service streams.
- Input into LCMB's innovation work streams.

### **Key result areas:**

- Delivery of consultancy solutions to profitably meet a client's brief from sale through to handover
- Quality of solutions delivered are consistently high
- To assist the commercial teams in increasing growth of LCMB Solutions with all customers
- Performance against all business key performance indicators

**Person Specification:**

- Qualified to first degree level ideally in a related engineering or science subject or a demonstrated ability working at a high level in the non-domestic building sector.
- Ideally accredited as a Chartered Energy Manager, or Chartered Engineer, or Chartered Environmentalist, or with a desire to achieve accreditation in the medium term.
- An in depth understanding of the performance of non-domestic buildings within a built environment sector.
- Ability to demonstrate innovative thinking and not restricted in their approach to opportunities
- Strong analytical and problem solving skills
- Excellent written and verbal and communication skills
- Compelling presentation skills
- Excellent attention to detail
- Proven project management ability
- Strong relationship management skills
- Previously demonstrated high level of commercial competence
- Competent in Microsoft Word, Excel, Powerpoint
- Clean UK Driving licence

There is an opportunity to grow with the business for the right candidate. LCMB is a business which is committed to investing in our employee's personal development.

For further information about the company please visit our website: [www.lcmb.co.uk](http://www.lcmb.co.uk), for an informal chat about the role you can contact Matt on m: 07956 103508 or by email [matt@lcmb.co.uk](mailto:matt@lcmb.co.uk)

To express an interest please forward your CV, with covering letter, details of your availability, current and expected salary to Jo Hermon at [jo@lcmb.co.uk](mailto:jo@lcmb.co.uk)